**Training for technology managers in EaP countries**

March 11-13, 2019

*Venue: Willing Hotel, 50 Lenin str.*

*Minsk, Republic of Belarus*

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| **AGENDA** | |
| **Day 1- March 11** | |
| **Time Slot** | **Activity** |
| 9:00-9:30 | Registration |
| 9:30-10:00 | * Opening * Overview of the three-day agenda * IncoNet EaP Plus introduction   ***Olga Meerovskaya, BelISA, Belarus*** |
| 10:00-10:45 | Tour de Table / Ice Breaking Session |
| 10:45-11:15 | *Coffee break* |
| **Innovation management** | |
| 11:15-13:00 | * Introduction and definition * Innovation trends in the EU * Global innovation trends   ***Francisco Rocha, SPI, Portugal*** |
| 13:00-14:00 | *Lunch break* |
| 14:00-16:00 | * Innovation planning * Innovation management - tools and techniques * Innovation networking and transnational partnerships * Exercise / Q&A session   ***Francisco Rocha, SPI, Portugal*** |
| 16:00-16:30 | *Coffee break* |
| **Intellectual Property Rights (IPR)** | |
| 16:30-17:30 | * Introduction and definition * State of the art - patent & PCT applications to the European Patent Office * Methods for commercialisation of intellectual property * Commercialisation of technologies * IP valuation   ***Péter Mogyorósi, CEO, LC Innoconsult International, Hungary*** |
| *Working dinner in “Kamyanitsa” Restaurant, 18 Pervomaiskaya str.* | |
| **Day 2 - March 12** | |
| **Technology Transfer** | |
| 9:00-10:00 | * Introduction * Technology transfer legislation in the EU * EC support services for S&T technology transfer   ***Péter Mogyorósi, CEO, LC Innoconsult International, Hungary*** |
| 10:00-11:00 | * Collaborative innovation and market uptake * Exploitation in Horizon 2020 projects   ***Svetlana Klessova, Inno TSD, France*** |
| 11:00-11:30 | *Coffee break* |
| 11:30-13:00 | * Regional innovation systems – role of smart specialisation strategies * Technology transfer - process and channels * Financial and administrative aspects * Barriers to technology transfer   ***Ivan Kulchitskyy, Agency of European Innovations, Ukraine*** |
| 13:00-14:00 | *Lunch break* |
| 14:00-16:00 | * Technology transfer in EaP: sharing experiences   Technology transfer in Georgia: ecosystem, prospects and lessons learnt  ***Teona Bebia, Manager at Pre-Accelerator, Patent and Licensing Associate at Technology Commercialization Office, Ilia State University, Georgia***  Technology transfer good practices at “Armbiotechnology’ Centre  ***Anna Mkrtchyan, Yerevan State University and SPC “Armbiotechnology” NAS RA, Armenia***  Experience from Y. Kupala State University of Grodno  ***Alena Apiakun, Head of Technology Transfer Center, Y. Kupala State University of Grodno***  Technology transfer good practices at Moldovan Technology Transfer Network  ***Vitalie Moraru, President at Moldovan Technology Transfer Network, Moldova*** |
| 15:30-16:00 | *Coffee break* |
| 16:00-17:00 | * Best practices – EU funded programs, academia-industry collaboration * Q&A – open discussion on best practices   ***Henryk Karas, Member of Mining and Technology Board at the Ministry of Environment, Poland*** |
| *City Tour* | |

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| **Day 3 - March 13** | |
| **Role of EEN (Enterprise Europe Network)** | |
| 9:00-11:00 | **EEN**   * General overview * Benefits and means of cooperation * How to use EEN in your daily activities? * Success stories, tips and hints of using EEN   ***Łukasz Sakowski, Podlaska Regional Development Foundation, Poland***   * Experience from the region   ***Tigran Arzumanyan, EEN Armenia***  ***Maksim Prybylski, EEN Belarus*** |
| 11:00-11:20 | *Coffee Break* |
| **Role of European Technology Platforms (ETPs)** | |
| 11:20-13:00 | * Concept of technology platforms * State of the art - National TPs in EaP countries * Opportunities of EaP NTPs – ETPs interaction * Benefits and means of participation in an ETP * Testimonial – history of integration in an ETP * Q&A session   ***Henryk Karas, Member of Mining and Technology Board at the Ministry of Environment (Poland), President of ETP „Sustainable Raw Materials” in 2006-2012*** |
| 13:00-14:00 | *Lunch break* |
| 14:00-17:00 | Study visit: A.V,Luikov Heat and Mass Transfer Institute of the National Academy of Sciences of Belarus  <http://www.itmo.by/en/institute/about/?lang_ui=en>  15 P.Brovki str. |
| *Networking dinner in “DRUZYA, Restaurant & Brewery”, 40 Kulman str.* | |